

# 2011 Virginia Dairy Facts

For use in the 2012 North American Intercollegiate Dairy Challenge

## Income

Average milk price (Federal Order) 2011 .....	\$21.65 per cwt
Average milk price (Federal Order) 2010 .....	\$18.07 per cwt
Value of cull cows .....	\$0.70 per pound
Value of bull calves .....	\$75.00 per head

## Expenses

Average price of cropland .....	\$4,500.00 per acre
Average price to rent cropland .....	\$35.60 per acre
Dairy loan interest rates .....	5% per year
Average price for dairy labor management .....	\$13.00 per hour
Average price for dairy labor worker .....	\$10.00 per hour
Average price for custom harvesting corn silage (chop, process, haul, pack bunker) .....	\$565.00 per hour
Average price for custom harvesting haylage (cut, chop, haul, pack bunker) .....	\$565.00 per hour
Average price for custom harvesting hay (cut, windrow, bale, haul) .....	\$2.00 per bale
Average price for custom raising calves (wet calves) .....	\$2.45 per day
Average price for custom raising heifers (<12 months) .....	\$1.85 per day
Average price for custom raising heifers (>12 months) .....	\$2.00 per head
Cost of springing heifer replacements .....	\$1,800.00 per head
Cost of far-off bred heifer replacements .....	\$1,650.00 per head
Cost of unbred dairy replacements .....	\$1,250.00 per head

## Feed Costs

Excellent hay, as fed .....	\$250.00 per ton
Average hay, as fed .....	\$200.00 per ton
Corn silage, as fed .....	\$55.00 per ton
Excellent haylage, as fed (>160 RFQ) .....	\$65.00 per ton
Average haylage, as fed (140-160 RFQ) .....	\$55.00 per ton
Wet brewer's grains, as fed .....	\$77.00 per ton
Cottonseed .....	\$300.00 per ton
Soybean oil meal (48%) .....	\$375.00 per ton
Soy Pass® .....	\$411.00 per ton
Roasted soybeans .....	\$500.00 per ton
Corn .....	\$252.00 per ton
Corn gluten feed .....	\$210.00 per ton
Corn gluten meal .....	\$220.00 per ton
Hominy .....	\$255.00 per ton
Citrus pulp .....	\$255.00 per ton
Distillers .....	\$260.00 per ton
Megalac® .....	\$1,350.00 per ton
Wheat midds .....	\$175.00 per ton
Cottonseed hulls .....	\$200.00 per ton
Blood meal .....	\$1,225.00 per ton
Animal fat .....	\$1,100.00 per ton
Sodium bicarbonate .....	\$518.00 per ton
Dicalcium phosphate .....	\$842.00 per ton
Calcium carbonate .....	\$200.00 per ton
Soy hulls .....	\$150.00 per ton
Salt .....	\$273.00 per ton